March 2021

MINDSONAR ME

International MindSonar Community Newsletter

WORDS FROM JAAP

Hi Everybody!

We are having elections here in Holland. Why do we have so little faith in our politicians, even when they officially embrace our values? I think it's because they claim so much more internal locus of control than they actually have. Plus all that 'unnatural' internal reference. I guess it's an eternal dilemma: politics needs Elc and Ex. Leadership needs Ilc and It. So there are hardly any politicians intuitively appealing. They are either not-so-good politicians or mediocre leaders. Voting has become a kind of communal fantasizing.

Because politicians too are so much more...
Jaap Hollander - MindSonar Founder

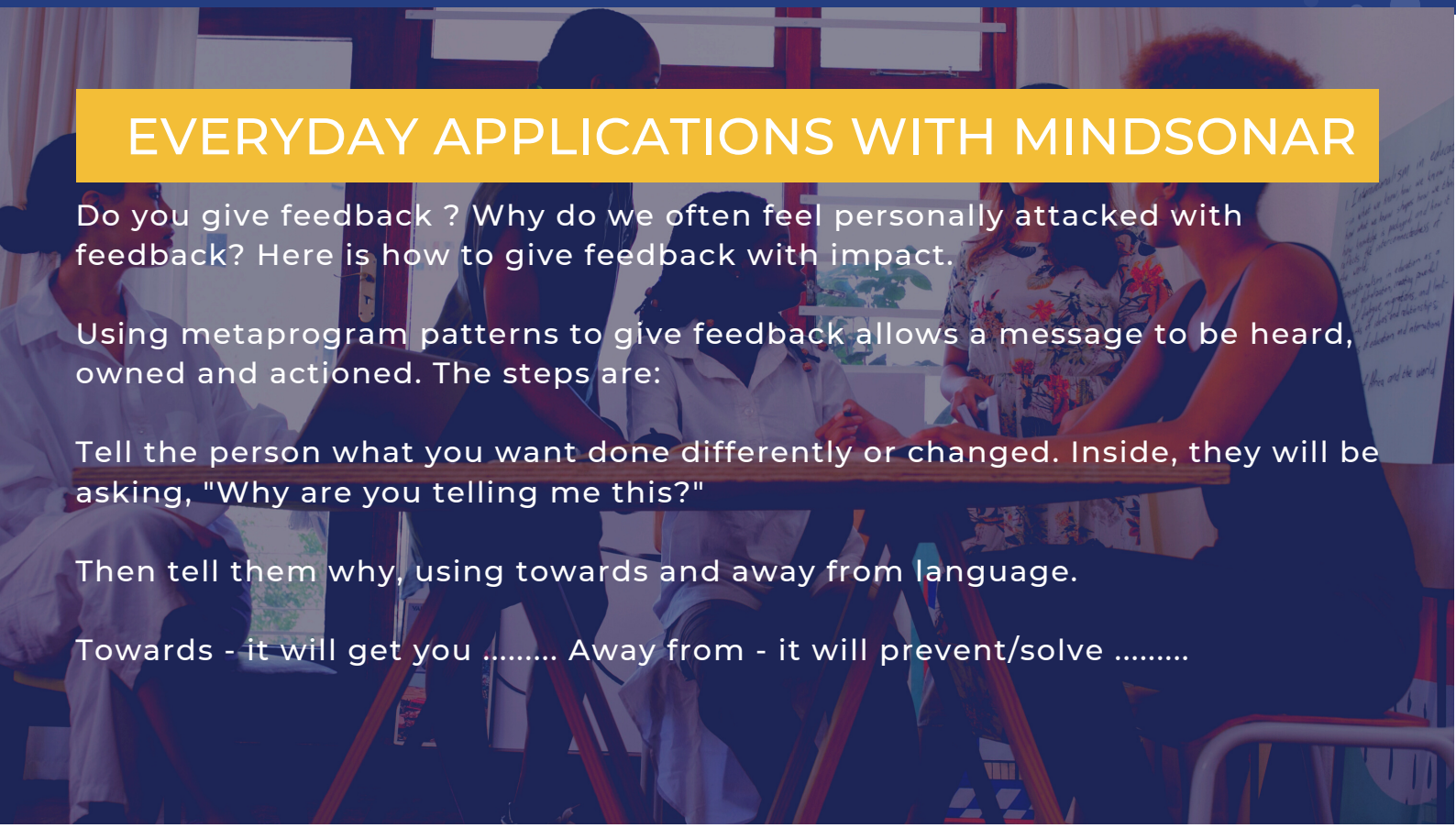
MINDSONAR NEWS HIGHLIGHTS

MindSonar Global International Conference - Measuring Cognitive Diversity. We want this to be an international success, so your call to action is to invite decision makers - a flyer will be out this month on 15th March for you to circulate.

MindSonar Americas - Next international certification training in Spanish commences March 17th. Online with Bianca Negron, Jaime Leal and Carlos Arguello. Contact Jaime here

MindSonar Poland - Next certification training in Poland. Online workshop starts 3rd & 4th March. Onsite workshop 27th & 28th April. Contact Tomasz here

Slight change to the format of MindSonar Me - practical applications and current applications to help you use and grow MindSonar are now featured.



EVERYDAY APPLICATIONS WITH MINDSONAR

Do you give feedback ? Why do we often feel personally attacked with feedback? Here is how to give feedback with impact.

Using metaprogram patterns to give feedback allows a message to be heard, owned and actioned. The steps are:

Tell the person what you want done differently or changed. Inside, they will be asking, "Why are you telling me this?"

Then tell them why, using towards and away from language.

Towards - it will get you ..... Away from - it will prevent/solve .....

MINDSONAR PROFESSIONALS GLOBALLY

MEET JOLANTA SŁAWIŃSKA -

Jolanta Sławińska is a psychologist, business trainer and counsellor. She runs People of Progress training company. She is accredited to the Adair School of Coaching & Leadership Development in GB. For 20 years she has been running consulting, training and coaching projects in the field of communication, leadership, team management, self-presentation, assertiveness, coping with stress, customer service and sales.

Working with CEOs and sales teams with MindSonar, Jolanta says, 'I am always impressed when participants notice that they have been equipped with a "great magic wand" - MindSonar. They discover that the key to effectiveness is to understand how others think, they say "wow! It's unbelievable!" - I started working with a client who did not want to hear about cooperation before; I communicated with the employee I was ready to part with! Her life motto is: You can if you think you can.

“I am optimistic about life and working with people gives me a lot of satisfaction and positive energy to act”. . To know more click here

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RECOGNIZING MINDSET

2021 -Covid has made us think!

Earth as a whole and duty: **Responsibility for the earth, those around us and restoring balance is everyone's responsibility.**

Future and process: **Focused on the coming month and year we must keep following the steps to break free.**

"Taking the right steps now brings the horizon closer."

Showcase to help you think about how to grow MindSonar

By Tomasz Zawadzki

In Poland teachers have been taking part in a project called Value Schools Model, prepared by Dorota Tomaszewicz and Zofia Domaradzka-Grochowalska. They complete MindSonar first and then they attend workshops. They discover how thinking styles and value systems influence decision-making and behaviour: the context: “Me as a teacher towards students."

The aim is to develop social and personal competences, including strengthening mental resilience which is an innovative offer of the Accredited In-Service Teacher Training Centre "Impuls" for Polish schools, so much needed in the current situation of lockdown. There are 3 stages of the program: Stage I - Conscious Teacher, Stage II - Cooperating Educator, Stage III - Effective School.

Building tripartite relationships and dialogue; focus on the development of attitudes and shared responsibility for shaping them by students, parents and teachers; creating a space for mutual trust, support and involvement - all these make school successful. For more information contact Tomasz

Download back issues of MindSonar Me here